

## NEW MEMBER ORIENTATION

As part of the application procedures for REALTOR® membership, I understand that I must attend a new member orientation within 90 days of application. Cancellations are accepted until 5:00pm, two days before orientation day. A \$50.00 fee will be charged each time a member fails to show or cancel for their orientation program as scheduled. The fee must be paid to reschedule. **All membership services will be terminated for new members who fail to complete their Code of Ethics training and orientation program within 90 days of application.**

## DUES/FEES

There will be no refund of dues or fees paid by the applicant. NOTE THAT IF YOU BECOME INACTIVE FOR MORE THAN 60 DAYS, THERE IS \$225 REINSTATEMENT FEE.

*Notice: Payments to the Mobile Area Association of REALTORS® are not deductible as charitable contributions for federal income tax purposes. Also, federal law states that the percentage of your association dues used for state and federal lobbying activities is nondeductible as a business expense for federal tax purposes.*

## DUES SCHEDULE

2023	January	February	March	April	May	June	July	August	September	October	November	December
Key App	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
App Fee	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00	\$225.00
State App	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00	\$300.00
State	\$206.00	\$188.83	\$171.67	\$154.50	\$137.33	\$120.17	\$103.00	\$85.83	\$68.67	\$51.50	\$34.33	\$17.17
National	\$195.00	\$182.50	\$170.00	\$157.50	\$145.00	\$132.50	\$120.00	\$107.50	\$95.00	\$82.50	\$70.00	\$57.50
Local	\$200.00	\$183.37	\$167.70	\$150.68	\$133.36	\$116.69	\$100.02	\$83.35	\$66.68	\$50.01	\$33.34	\$16.67
<b>Total</b>	<b>\$1176.00</b>	<b>\$1129.70</b>	<b>\$1084.37</b>	<b>\$1037.68</b>	<b>\$990.69</b>	<b>\$944.36</b>	<b>\$898.02</b>	<b>\$851.68</b>	<b>\$805.35</b>	<b>\$759.01</b>	<b>\$712.67</b>	<b>\$666.34</b>

## MLS FEES & SCHEDULE

MLS FEES	January	February	March	April	May	June	July	August	September	October	November	December
App Fee	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Broker	\$450.00	\$375.00	\$300.00	\$225.00	\$150.00	\$75.00	\$900.00	\$825.00	\$750.00	\$675.00	\$600.00	\$525.00
B Total	\$500.00	\$425.00	\$350.00	\$275.00	\$200.00	\$125.00	\$950.00	\$875.00	\$800.00	\$725.00	\$650.0	\$575.00
App Fee	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00
Agent	\$216.00	\$180.00	\$144.00	\$108.00	\$72.00	\$36.00	\$432.00	\$396.00	\$360.00	\$324.00	\$288.00	\$252.00
A Total	\$266.00	\$230.00	\$194.00	\$158.00	\$122.00	\$86.00	\$482.00	\$446.00	\$410.00	\$374.00	\$338.00	\$302.00

## SENTRILOCK -Lockbox Key Service

There is a one-time application fee of \$50.00 through MAAR to send your initial set-up to Sentrilock billed when you join. You will receive an email from Sentrilock to complete your set-up and pay for your services to them. Key services are billed Annually in April by Sentrilock. The annual fee is \$250.00 and is prorated quarterly as follows:

June 6 – Sept. 5	Full Year	\$250.00
Sept. 6 – Dec. 5	Quarter 2 prorated	\$187.50
Dec. 6 – Mar. 5	Quarter 3 prorated	\$125.00
Mar. 6 – June 5	Quarter 4 prorated	\$62.50
	Reactivation Fee	\$75.00